COURSE DESCRIPTIONS

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COURSE REGISTRATION FORM
Nobel Biocare  8:00 am – 5:00pm (This is a two part course)
(Co-sponsored by Central Dental)

Presenter - Dr. Arif Sumar;  Part 1 of 2 (8:00 a.m – 12 noon)

Arif Sumar completed his BSc. Degree with a specialization in pharmacology in 2005 at the University of Alberta. He then traveled to Eastern Canada where he completed his D.M.D. Degree at the University of McGill. Lastly, Arif traveled to the United States and completed his Prosthodontics Specialty Degree at the University of Pittsburgh. Returning back home to Edmonton, Arif has joined Dr. Keith Compton’s practice as a partner. He is well versed in both removable and fixed prosthetics as well as traditional and more innovative approaches to treatment. Besides private practice, Arif enjoys lecturing and clinically instructing dental students in the Implant Clinic at the University Of Alberta School Of Dentistry.

Topic - Dealing with Edentulism
This topic will touch on edentulism and the impact of this condition on patients. The shift from traditional prosthetics to implant-supported prosthetics and the justification to perform this treatment will be discussed. Information and case presentations involving the use of Locator attachments, bars, as well as fixed detachable/hybrid prostheses will be provided. This lecture is geared for the novice dental practitioner and will expose the practitioner to the multiple implant options available to treat patients. Attendees are encouraged to bring cases they wish to discuss after the presentation.

Presenter – Rick Paoletti; part 2 of 2 (1 p.m. – 5 p.m.)

BIO for Rick Paoletti, DT, DD
Rick Paoletti is the owner of Advanced Technique Denture Centre in Lethbridge, Alberta. He is also the owner of Custom Dental Prosthetics which is a dental lab that specializes in implant denture prosthetics. He has been working with implants since the 1990’s. Recognizing that implants would become an ever growing part of our industry he educated himself whenever the opportunity arose. He was first educated as a Dental Technician and graduated from NAIT in 1995. He worked in a full service lab for 7 years and then went back to NAIT and acquired his Denturist diploma with honors in 2004. Soon after graduating he opened up his denture clinic and his dental lab. His newest venture is his training facility that he designed to teach people more about the lab side of dentures on implants. With a 10 person training facility equipped with complete work stations for each participant to allow for the most rewarding hands-on training experience.

Course overview:

Course Name:  Utilizing a Verification Jig to Produce a More Accurate Final Impression for Multiple Implant Prosthetics
Course Overview:  Implant over denture therapy is becoming a commonly accepted method of providing tooth replacement therapy for the edentulous arches.  This informative course will provide an in-depth insight into the value of this impression technique and also includes a hands on segment where the participants will participate in luting a jig together and take an impression utilizing the verification jig.
Mr. Ken Parker has over 30 years of sales, marketing and sales management experience in the pharmaceutical, automotive, and dental industries. Fourteen of those years were focused on various aspects of marketing from the consumer to the professional. He has his B.Sc. from Brandon University and his M.Sc. from the University of Alberta. Most importantly, Ken has successfully transferred his skills from one field to another. Ken has lectured to Dentists on marketing in Canada and the US and to Denturists, and dental technicians in Canada. For the past 7 years he has been a Senior Account Manager for Vident in Western Canada lecturing regularly on shade to many types of dental professionals.

Course Outline:

A. 7 hr. presentation: Successfully Applying Marketing to Denturism

You all do some form of marketing in your practices, whether it’s verbal to the patient, in print in the media or practice presence on the web. But how effective is it? Are you getting the biggest bang for your buck? Why bother, I am already busy!....how valuable is your time? This is a program based entirely upon applying marketing to denturism. It is clearly delineated into 4 sections. There will be exercises over to day to assess your current situation and status:

1. Understanding Marketing– to include reasons why, how to do so at the lowest cost, return on investment, differentiating yourself with the 4Ps-price, product, positioning, and promotion
3. Dealing with customers– communicating to different personality types
4. Putting it all together and prioritizing your needs for change.

B. 1 hr. Shade taking for Denturists

Taking a patient’s shade used to be a non-issue. Things have changed. Newer shade guides now have bleach shades. Partials are much more prevalent, and incorrect shades in partials make your work stand out for the wrong reason. Combination cases with crown and bridge are more common. Leading denturists have not only endorsed the use of more accurate shade guides, some are even including digital shade accuracy in their practices. Learn everything you need to know to bring to up to date and improve the accuracy and consistency of your shade taking. Some denturists are using facebows and digital shade devices as a marketing or WOW factor. Fancy that!

Fiber Force® CST®
Fiber Implant Framework System

The use of glass fibers like Fiber Force® for the purpose of reinforcing and strengthening dental prostheses made with acrylics and composites has now become well-established. Dental fibers offer the benefits versus metals of: more compatible physical properties, more natural distribution of stress forces and true reinforcing effects. The use of milled titanium or cast bars to support acrylic and denture teeth in fixed/hybrid implant supported dentures has until now become the norm. This lecture will review an innovative, simple and affordable system for the fabrication of glass fiber frameworks to replace metallic bars in fixed/hybrid implant supported dentures.
COURSE DESCRIPTIONS
2013 FALL SYMPOSIUM
Saturday, October 26th, 2013
Presentation – Dr. Bergman – 8:00 a.m. – 5:00 p.m.

Denturist Course Curriculum

1. Treatment Planning for Minis: Treatment planning is one of the two main reasons for implant failure. Learn why Minis work and why they fail and what to do to make them as successful as possible.

2. PREP Software Program: Incorrect patient assessment is the second of the two main reasons for implant failure. Now your staff can use a software tool to assess your patient’s health and determine the chances for implant success.

3. MAXiMini implant system: This is a revolutionary new Mini system which has at least 50% and up to 650% more threaded surface area for support in bone than any other Mini to give higher success rates with Mini implants. See what makes them different.

4. SIXFIX system: You have heard of the very expensive, under-designed and overly complicated “All on Four”. The SIXFIX System is simpler, better designed and cost effective. Your patients will have a more cost effective alternative to expensive treatment.

5. Mining Your Practice: There is an estimated $40,000 to $640,000 per year in untapped implant treatment lying in your existing patient base. Learn how to Mine it.

6. Moving Your Patient to Say “YES” to Implants: There is an art to patient acceptance to implant treatment. Learn sure fire techniques that work.

Dr. Bergman, DDS, Dipl. OS&A, MScD(Path) has been a certified Oral & Maxillofacial Surgeon since 1964 and has been involved in dentistry since 1959 and has over 40 years experience in the placement and restoration of dental implants and bone grafting procedures. An internationally recognized lecturer, Dr. Bergman has been active in training dentists and denturists in the placement and restoration of implants for 25 years. As well he has designed, produced and brought to market numerous advanced features, implant systems and implant related products. During that time, he has authored over 100 scientific and technical publications and articles to both the dental and veterinary profession and the public. Recently he also authored a book entitled “Dental Implants for Small Animals”. Currently Dr Bergman is President of four implant related companies manufacturing and selling dental implants and training dentists, denturists and veterinarians worldwide. He is no longer in active practice in British Columbia.

During that 40 years, he introduced a number of implant surgical procedures such as the “extraction site”, the “cookie cutter” and other “limited flap” procedures. These procedures were designed to make implant surgery easier, quicker and less traumatic for the patient. Over the past twenty five years, Dr Bergman used his experience to design the Anchor, the Simpler and now the MAXiMini™ implant systems as well as numerous Creative Implant Solutions such as the Paralleling Guide, Dowel Pin Analogues, Edentulous Mandible Location Guide and PREP™ Patient Risk Evaluation Program. All of these products are innovative, simple in design, easy to use and highly successful.

Dr Bergman also developed hands on training programs with protocols using techniques already familiar to the general dentist as well as authoring the 16 module ADA and AGD CERP approved Distance Study Programs for dentists, denturists and lab technicians.

He continues today to develop creative new ideas and solutions for everyday problems found in implant dentistry.
COURSE DESCRIPTIONS

2013 FALL SYMPOSIUM

Saturday, October 26th, 2013

Morning Session – 8:00 a.m. to 12 noon
Sponsored by Straumann

Dr. J.W. Martin Kim BSc, DMD, Cert Perio, FRCD(C) is a certified specialist in Richmond, BC where he maintains a full time practice, and a part time clinical instruction position at the University of British Columbia. He began his training at McGill University for his Bachelors of Science in Microbiology& Immunology. Subsequently, Dr. Kim continued his study at Faculty of Dentistry at McGill University to receive his Doctor of Dental Medicine (DMD). During dental school Dr. Kim developed a passion for periodontics and decided to become a Periodontist. In order to achieve this goal, Dr. Kim studied at the University of Minnesota to receive certification in periodontics. Dr. Kim’s passion for dental education has enrolled him in various study clubs. In addition he has offered his expert advice on periodontics and implantology at various lectures.

Title: The Why and How of Implant Treatment with Straumann

This lecture will cover how to discuss and present implant treatment to your patients. A preview of new innovations in implant dentistry will be highlighted with regard to how they can increase case acceptance. How using the Straumann Implant system can make for simple and predictable treatment protocols will also be reviewed.

Afternoon session: 1- 5 pm sponsored by
Zahn Canada, a Division of Henry Schein

MAXIMIZING PROFITS IN YOUR DENTURE PRACTICE PREMIUM DENTURE SOLUTIONS IN A CHALLENGING ECONOMY

Eric Kukucka DD. is an honors graduate of the George Brown College Denturism program where he was also the recipient of the VALEDICTORIAN of all health sciences.

Eric has studied under Mr. Pius Johannes Obwegeser MDT, head instructor for Candulor AG mastering the Gerber philosophy and Dr. Frank R. Lauciello achieving Masters BPS training. Eric is a published author in Denturism Canada, Dental Technology Today and National denturist Association Magazine and has lectured to Denturists about Intra oral gothic arch tracings, lingualized occlusion and Fiberforce Denture Reinforcements.

Eric Practices in Windsor Ontario with his mentor Thomas J. Bardgett DD, who has been a denturist since 1973. Eric's practice is based heavily on BPS precision dentures and ‘all on 4’ permanent teeth solutions.

Selling premium dentures in an economically challenging environment can be difficult and can force us to offer a limited menu of denture solutions to our patients.

Course Overview
Eric will guide attendees through a day in his practice and share how he has been able to maximize profits and sell premium denture solutions. At the end of the seminar you will have acquired new ways to:
- Sell premium dentures while increasing profitability and patient acceptance
- Implement time saving techniques to increase success in your practice
- Deploy new cutting edge selling techniques
- Market your practice for success
COURSE DESCRIPTIONS

2013 FALL SYMPOSIUM

Sunday, October 27th, 2013

Denturist Maxident Software - Presentation 8:00 a.m. – noon
Presenter – Cheryl Kanhai

Course Outline:
This 4 hour course will review the benefits of software versus keeping paper; understanding the power of software; how to make the best use of it in your clinic; and the benefits of paperless. We will look at trends, public expectations and review your patient’s perception. There are safeguards which you must know, and learn how to employ them in the practice. Part of this course will also address protocols that need to be implemented in your clinic to ensure that you precious data is protected.

Global Dental Science - Avadent presentation 8:00 a.m.- noon
Presenter – Gerald Arsenault
North American Denturist Program Manager
Dental Lab Partner-Owner
12 plus years in the dental field
Dental products background with major account management experience
20 years of data processing technology experience
Global Dental Science-Avadent Digital Dentures- Avadent Connect Systems-US and Canada
200+ Avadent “live case” trainings with denturists, general dentists, prosthodontists and Universities

Course Description
Introducing The AvaDent Denturist Scan & Design Package...
We give you control! For a “hands-on” preview of how the digital denture design system works visit us at the Alberta Denturist Event in Red Deer

Avadent puts the power of esthetic and functional design into your hands. This event will demonstrate this process through presentation and hands on CAD/CAM digital denture set up workflow. Avadent Connect is an exclusive software design suite that lets you design Avadent Digital Dentures to your exacting specifications. Eliminate the arduous work of traditional set ups and simplify your workflow within a precise digital environment. With Avadent Connect design software you have the ability to make global functional design changes right down to single tooth esthetic enhancements. Now you can offer your patients the complete line of AvaDent Digital Denture products and become part of the bourgeoning digital revolution in removable dentistry by joining the AvaDent Denturist Scan and Design program.

As a participating denturist we demonstrate how you will save hours in chair time, increase your production, increase patient retention and offer your patients security and convenience never before possible. Participating Denturists can now scan, design, customize and deliver the full line of AvaDent products from complete over complete, single arch, implant retained, fixed-detachable and immediate dentures. This event will also highlight the importance of an exact spare denture and new duplication processes to reduce lab time and expenses through automation. See how this is changing dentures forever!